



STARD Job Opportunity

Sales & Supply Chain Manager

STARD, part of the Vienna based Stohl Racing Group, is processing entire vehicle and component development in automotive and motorsport projects for manufacturers and privately funded projects. In motorsport, following main categories are in the focus: Touringcar, Rallycross (Supercars), Rally.

The core competence lies in the entire vehicle package, covering all assemblies and subcategories of such race cars including: body, chassis/suspension, engine, drivetrain and electrics/electronics.

Apart from the R&D services, STARD is also handling customer motorsport programs and component supply for motorsport and automotive projects. Based on the sister company's (Stohl Racing) traditional long term involvement in motorsport, numerous exclusive and economically beneficial business relations to top tier motorsport suppliers and custom component producing companies (composite, metallic, wiring, ...) are a strong sales backbone.

STARD's portfolio is made up of R&D service, individual prototype & component production, entire vehicle prototypes and small series production up to entire project handling (works and customer motorsport programs).

Job Description:

Sales & Supply Chain Manager

With regards to our latest projects we are looking for an experienced sales & supply chain manager, preferably with motorsport or automotive background with understanding of structures and operation in small to mid-sized technical companies.

- Leading role in sales department
- Supervising sales and warehouse staff
- Responsible for obtaining profitable sales results
- Cooperate in the marketing plan development and operation
- Responsible for the customer motorsport sales structure and non-technical customer care
- Represent company at sales related events (e.g. "supplier days" at OEMs, Cluster meetings, Exhibitions,...)
- Manage and control purchase and sales activities (order, shipment, timelines, customer & supplier communication,...)
- Acquire new customers and business fields, especially for R&D services & customer motorsport
- International operation



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Job Profile:

- Experience in Sales Management, preferably in motorsport or automotive
- Good knowledge about small to mid-size company's specific operation and structures
- Innovative and creative mind
- Technical or engineering background beneficial
- Excellent knowledge of MS office (Word, Excel, Powerpoint)
- Excellent English skills (verbal & read/write)
- Above average commitment and team work ability, as usual in professional motorsport
- Good Communication and teamwork skills
- Target oriented approach & ability to work independently
- Willing to travel

Terms of employment:

- Job based in Austria, Vienna
- Preferably employed, but also contract based employment possible
- "Fly-in" option (Company owned modern Apartments available at head office location)
- business-typical salary

Please send your complete application to:

career@stard.at

We are happy to cover the travel cost for a potential personal job interview

